

The following decision has been taken under Part E.68 of the Contract Procedure Rules set out in the Council's Constitution to provide authority to enter into a contract with a value of over £50,000.

Decision Maker	<i>Graham Hodgkinson</i>
Decision Taken on	<i>6th July 2015</i>
Decision in the matter of:	<i>To appoint providers for delivery of Lot 1 of the Rapid Community Service (intermediate and transitional care)</i>
Decision Details including budget outline:	<i>To enter into contracts with 5 providers to provide intermediate and transitional care In compliance with the Finance Procedure Rules for a sum of £18,389,800 (plus an additional £433,644.17 capital element to support development of the physical requirements of the service)</i>
Background	<p>1.0 Wirral Council currently has 70 intermediate and transitional care beds commissioned across 4 providers (Daleside, Elderhome, Hoylake Cottage, and Leighton Court). Current contracts run until 31st August 2015. Provision has been made within the Better Care Fund to increase the current provision to 110 beds across 12 months of the year. It was agreed that this revised provision would be commissioned to cover a 5 year period running 1st September 2015 – 31st August 2020 (with the option to extend for a further 2 years). It is considered a longer contract gives better stability for both providers and the Council.</p> <p>2.0 The price for the service is fixed at £643 per bed per week for the duration of the contract; however it was agreed £800,000 capital would also be made available to support the physical requirements of the service (contained in 4.1.1 – 4.1.6 of the service specification element of the ITT). This capital element acknowledges that intermediate and transitional care facilities in Wirral all require varying levels of investment to support the physical requirements of delivering the service. Without this investment, it was considered highly unlikely the Council could acquire the level of service it wished to commission. A mechanism for awarding the capital element fairly and without compromising State Aid rules was developed and agreed with the Council's Legal section. It is detailed in the 'Pricing' section of the ITT and was used as the 20% price measure in the scoring (20% price, 80% quality ratio). It also ensured that the global capital award could not exceed the £800,000 budgeted amount. The actual capital to be awarded is detailed below.</p> <p>3.0 An 'Invitation To Tender' was published on The Chest on 01/05/15. The deadline for return of completed tenders was set for 01/06/15. 5 completed tenders were submitted by this date. Analysis, initial scoring, site visits, clarification interviews, and final analysis was undertaken for all 5 submitted tenders 02/06/15 – 19/06/15.</p> <p>4.0 Providers were asked to specify in their tenders a minimum and maximum number of beds they would be able to provide. Based on the quality / price scores awarded and provider capacity, it was decided that award of beds to all 5 providers who had tendered would be the most prudent outcome. It ensures maximum capacity from contract start, minimises risk by</p>

	<p>spreading across more providers, and ensures the maximum provision in the most populated area (Birkenhead).</p> <p>5.0 Following the activity undertaken in 3.0 and 4.0, the following revenue and capital sums are to be awarded:</p> <p>Revenue (beds)</p> <table border="1"> <thead> <tr> <th>Provider</th> <th>Number of Beds</th> <th>Sum Awarded</th> </tr> </thead> <tbody> <tr> <td>The Dales (Daleside)</td> <td>21</td> <td>£3,510,780</td> </tr> <tr> <td>Four Seasons (Grove House)</td> <td>20</td> <td>£3,343,600</td> </tr> <tr> <td>HC One (Leighton Court)</td> <td>25</td> <td>£4,179,500</td> </tr> <tr> <td>Hoylake Cottage</td> <td>20</td> <td>£3,343,600</td> </tr> <tr> <td>Wirrelderley (Elderhome)</td> <td>24</td> <td>£4,012,320</td> </tr> <tr> <td colspan="2" style="text-align: right;">TOTAL</td> <td>£18,389,800</td> </tr> </tbody> </table> <p>Capital (physical requirements of the service)</p> <table border="1"> <thead> <tr> <th>Provider</th> <th>Amount per bed requested</th> <th>Sum Awarded</th> </tr> </thead> <tbody> <tr> <td>The Dales (Daleside)</td> <td>£25.00</td> <td>£136,500</td> </tr> <tr> <td>Four Seasons (Grove House)</td> <td>£0.32</td> <td>£1,664</td> </tr> <tr> <td>HC One (Leighton Court)</td> <td>£13.18</td> <td>£85,670</td> </tr> <tr> <td>Hoylake Cottage</td> <td>£6.75</td> <td>£35,090.17</td> </tr> <tr> <td>Wirrelderley (Elderhome)</td> <td>£28.00</td> <td>£174,720</td> </tr> <tr> <td colspan="2" style="text-align: right;">TOTAL</td> <td>£433,644.17</td> </tr> </tbody> </table>	Provider	Number of Beds	Sum Awarded	The Dales (Daleside)	21	£3,510,780	Four Seasons (Grove House)	20	£3,343,600	HC One (Leighton Court)	25	£4,179,500	Hoylake Cottage	20	£3,343,600	Wirrelderley (Elderhome)	24	£4,012,320	TOTAL		£18,389,800	Provider	Amount per bed requested	Sum Awarded	The Dales (Daleside)	£25.00	£136,500	Four Seasons (Grove House)	£0.32	£1,664	HC One (Leighton Court)	£13.18	£85,670	Hoylake Cottage	£6.75	£35,090.17	Wirrelderley (Elderhome)	£28.00	£174,720	TOTAL		£433,644.17
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Recurring	Yes/ No*																																										
Funding Type	Capital/ Revenue/ Grant																																										
Type of saving	Cashable / Non Cashable *																																										
Circulation (consider HR, Finance, Legal Services etc)																																											

AUTHORISATION

Authorised Approver	Signature	Date
Departmental Approver Graham Hodgkinson Adult Social Services		